



# PILLAR

Properties Corp.

## **Resume of Pillar Properties Corp.**

Pillar Properties Corp. (“Pillar”) is a significant landlord in the office, industrial and retail property markets in Saskatoon and has the financial and development capacity to accommodate the needs of a wide variety of tenants – in buildings with superior specifications and the right locations. Through a strategy of “buying, developing and leasing”, Pillar has grown to own and manage a portfolio of 32 properties, over 1 million square feet of prime commercial real estate. Additionally the Company has 4 land sites zoned, serviced and ready for development.

The Company specializes in build-to-suit developments working with tenants to understand their building requirements and then developing properties that fit those specific needs. The Company works with a team of experienced Architects, Engineers and Contractors throughout the design and construction phases to complete detailed plans and specifications of the tenant.

The Company has a demonstrated capacity for engaging in developments that are completed on time and on budget. Moreover, once tenants have located in a Pillar property, the Company continues to look after details, ensuring the building functions properly, enabling the tenants to focus their time on their business. At Pillar, extensive experience is matched up with exacting expectations and tenants win – with the right buildings in the right locations, with superior specifications.

The principals of Pillar take a “hands on” approach overseeing the development process including site selection, financial analysis, legal documentation, financing, construction oversight and warranty. No details are too small in the development phase. And the result is the ability to bring projects on stream as quickly as needed, to ensure they are financed correctly, and most importantly, that they meet the tenant’s expectations – on the day they move in and going forward.

Development will continue to be focused in Saskatoon, at the heart of the resource economy in Western Canada, ensuring that the Company knows the commercial real estate market inside and out. The core strengths of Pillar will remain in place – managing development in a “hands on” manner, and leveraging the principals’ significant commercial real estate investment and development experience into unparalleled tenant satisfaction.